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CHALLENGES of an EVOLVING WORLD

Enabling the Path to a Low-Carbon Future



What powered the world in 2022

https://elements.visualcapitalist.com/what-electricity-sources-power-the-world/

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NON-RENEWABLE | 85.6% Nuclear energy saw the largest decline, = % CHANGE FROM 2021 4% year-over-year, driven largely by shutdowns to perform critical repairs in France's nuclear fleet. -4.0% NUCLEAR 9.2% OTHER 0.9% NATURAL GAS 22.7% HYDROELECTRIC 14.9% 13.5% SOLAR WIND 4.5% 7.2% Renewables experienced an impressive 15% growth rate in 2022, compared to RENEWABLES | 14.4% oil, natural gas, coal, and hydro, which together mustered an anemic 0.4%.

Global Energy Demand



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- The penetration of renewables is increasing (17.7% in 2021)
- But energy demand growth is out pacing renewable growth
- Fossil fuel consumption continues to climb

Energy demand soared as ...

- Economic activity rose
- The quality of life improved
- Fossil fuels became <u>plentiful</u>
- Fossil fuels became <u>affordable</u>

In the last 50-years ...

- New energy sources have emerged
 - Nuclear (1970's)
 - Natural gas (fracking)
 - Renewables (wind and solar)
- But older sources have not disappeared
- The percentage of energy provided by wood is the same today as it was in the '800
- <u>Structural changes</u> in the energy landscape take <u>decades</u> to develop





Renewables impact on Energy Supply and Distribution Systems

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The "duck curve" represents the difference in electricity demand and the demand net of variable renewables

TSO and DSO are investing in resiliency

GRID FIRMING

- Energy Storage
- Flexible Generation
- Advanced Grid Management
- Grid Interconnections
- Grid Modernization
- Distributed Energy Resources (DERs)

ANCILLARY SERVICIES

- Frequency Regulation
- Voltage Control
- Reactive Power Support
- Load Following
- Black Start Capability
- Reserve Capacity
- Demand Response
- Spinning and Non-Spinning Reserves

It's the typical profile where <u>intermittent</u> renewables feed the grid (PV & Wind)









Energy Transition Takes Time

⊕+⊕ ∅ Diversification to enhance security of supply



Balanced approach supporting the speed of the energy transition



Energy solutions adapted to specific regional Requirements

Decentralized Power Clean Energy Renewables Biomethane Energy Storage stainabl Natural Gas **Electrolysis** Carbon Neutral DIQ **Carbon Capture & Sequestration** Flect ation Steam Methane Reforming Curtailment Carbon Reduction Energy Security

Economics and Sustainability: the key drivers

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"Carbon prices need to reach **\$ 130/ton by 2030** and **\$ 250/ ton by 2050** in advanced economies to meet net-zero ambitions, according to the International Energy Agency. It is critical for advancing decarbonization technologies." (IEA)



SOLAR TURBINES ROADMAP TO SUPPORT NET ZERO CARBON TARGETS

FLEXIBLE, MODULAR and EFFICIENT power generation solutions

FUEL FLEXIBILITY and CAPABILITY to H2 and Low-C Fuels

MAKE CARBON CAPTURE more FEASABLE and AFFORDABLE

SMART GRID connected with ENHANCED DIGITAL SOLUTIONS



Solar at a Glance



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World's Largest Subsidiary of Caterpillar Inc. **Manufacturer of Industrial SINCE 1981 Gas Turbines** (1 to 23 MW) 16,000+Gas Turbines Sold Direct End-to-End Sales and Service 6.500+ 0 **Gas Compressors** Sold **Global Workforce** Installations in Sales and Service **100+ Countries** Locations Employees

Dispatchable Generation Technology



Modular PGM (3-38 MWe)

- Mobile (SMT60 and SMT130)
- Quick Start (< 5 min)</p>
- Quick response
- Multiple (Low Carbon) Fuels
- Flexible and Reliable
- SMART connectivity
- Future-Ready Solutions



Dispatchable Generation System for a Sustainable Energy Landscape

Carbon Reduction Pillars



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DIGITAL – the enabling factor



Produce where you need it, when you need it and affordably



From closed architecture to SMART connected and integrated to the Energy Ecosystem

Enhanced operational efficiency and KPIs maximization

New Energy Markets opportunity

Solar DIGITAL Solutions

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Carbon Capture



- CAT acquired CarbonPoint Solutions in 2021
- Patented processes to concentrate CO₂ and reduce capture system cost (EGR)
- CO2-TSA to capture >95% CO2 emissions



- Concentrating CO₂
 - Enables cost-effective capture at distributed scale
 - Agnostic of CC technology
- Technology Pilots ongoing



FUELS	Gaseous Fuels	Liquid Fuels
CAPABILITY	 Natural Gas LNG / LPG Associate Gas Raw Natural Gas Gasified Biomass Refinery off Gas 	 Diesel #2 and #1 Kerosene Gasoline Naphta LNG
Low Carbon	Hydrogen Syngas Biomethane & Biogas Renewable Natural Gas (RNG / e-NG) Biopropane	 B20-B50 Biodiesel mix Renewable Diesel (e-diesel) HVO (Hydrogenated Vegetable Oil)*
Renewable Fuels • An	Ammonia	 B100 Biodiesel* Ethanol* Dimethyl Ether (DME)* Oily and liquid Biomasses
Solar Turbines	Available Un	der Development * Available on some product configurations

Solar's Hydrogen Technology Experience

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35+ years of experience in high hydrogen application
55 units in operations with over 2M operating hours

Three Combustion Platforms

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Hydrogen Demonstration Projects

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Our Commitment

- Investing in Efficient GT technology
- Enabling Lower Carbon Intensity Solutions
 - H₂, E-fuel, Biofuel → SOLAR is ready today for the tomorrow fuels
 - Solar has the current <u>largest Gas Turbine fleet running on Hydrogen</u> <u>rich fuels</u>

SOLAR DIGITAL supports growth for Renewable Energy and SMART applications

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THANK YOU

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Paolo Masiero Power Generation Marketing and Product Strategy

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